Why should we use ID Manager vs. an appliance-based solution?

Lower Costs

Cloud-based applications like ID Manager are subscription based. No license fees mean lower initial costs, and having us manage the IT infrastructure means that operating costs are lower too. Your company doesn't need to buy any hardware, hire additional IT personnel, or require any remote helpdesk personnel to setup and use ID Manager anywhere in the organization. ID Manager's integrated SMS and email capabilities means that you don't even need front desk staff to make sure that all your enterprise guests get secure credentials!

Easier to Deploy

Your visitors simply visit the web-based kiosk or computer with a browser, sign up, and receive their login to get on the network. You set the policy for guests via your HiveManager network management system once and you're done.

By contrast, deploying a behind-the-firewall solution can take weeks and cost tens of thousands of dollars - it typically requires buying hardware and software, installing and configuring the solution once it is delivered, repeating the process at each site where you want to admit guests (because sending credentials over the WAN may not be reliable or safe), and training local personnel. Also, because every company's IT environment is different, deploying a custom solution invariably hits a snag that requires seeking support from the manufacturer, or even custom development work. Cloud-enabling the solution avoids all that headache.

Painless Updates

Cloud-based products are constantly improving and are always up-to-date, and because release cycles are typically short, bugs are fixed and features are added much more quickly than is possible with custom deployments behind the firewall. You simply login and use the latest features right away - there are no patches or service packs to download or install.

Higher Adoption

Because cloud applications are available from any Internet-capable device, at any time, anywhere, and feature a familiar user interface, adding guest access to remote sites, from next door to a different continent, is incredibly simple. Just add a web-capable device in the local language (available in multiple languages available with more automatically added when available thanks to the cloud) to the remote site, and full functionality, including SMS delivery and directory integration, is ready to go! No hardware, no software, and no hassles.

Scalable & Extensible

Cloud products like ID Manager are designed to scale indefinitely to meet demand. Unlike a behind-the-firewall solution, Cloud solutions don't require your company to buy additional hardware or hire more IT people as the number of users grows. Instead, your ID Manager solution runs on an infrastructure that is powerful enough for hundreds of thousands of organizations. Finally, ultra-secure Radsec tunnels let you extend ID Manager's capabilities anywhere in the world while integrating with existing business authentication systems.

No Lock-In

Because cloud applications like ID Manager are subscription-based, you can always choose not to renew if you are dissatisfied, making us more accountable. By contrast, moving away from a custom behind-the-firewall solution is difficult and expensive.

Better Security and Availability

Modern cloud products are usually more secure than custom appliance-based ones are. Cloud-based products like ID Manager undergo regular testing and immediate updating to incorporate the latest security releases to ensure the privacy of your data, and are housed redundantly in secure, physically distributed data centers. ID Manager also uses Radsec, a next-generation RADIUS transport which relies on TCP and TLS for reliable and secure credential transport with integrity verification, to ensure that all authentication is secure. Built-in SMS delivery uniquely provides a physical form of identity validation by delivering secure credentials only to the users' mobile phone.

Why Aerohive?

When you consider all these advantages, we think you'll agree that it doesn't make sense for a company to run a service like ID Manager on local hardware and software, particularly in distributed environments. Still not convinced? Read about how Aerohive is "all in" for cloud-enabled networking at www.aerohive.com/products/cloud-services-platform.